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Saturday, 20th September, 1997.

INTERIM REPORT ON "ALF'S MEMOIRS" BOOK SALES.

- (1) I have titled this report on Book Sales as "interim report" as I have not balanced it precisely. However, for the purpose of considering our (a) sales & (b) cash position - it is a good guide.
- (2) I will be preparing a balanced cash and sales summary in the near future, including "D&C McLEAN" A/c.
- (3) At present I have about 460 "Memoirs" on hand, with a sales value \$6210.00. The only amount owing in regard to computer and printing is \$500.00 to REID PRINT at Mount Barker, and I have almost \$300.00 in our Savings Bank Account towards this - I'll be able to clear this amount of \$500.00 during October, 1997. I am in touch with Reidprint and there is no trouble there.
- (4) Postage on each book is \$1.50 where applicable. But that is a part of \$16.00 for "Memoirs".
- (5) I am about to prepare a PRESS RELEASE to all country newspapers, along the lines of that on page 12 of this week's "SOUTHERN ARGUS". Whether they use it or not, I'll have to leave to individual editors, but I hope it will be used as they're generally on lookout for unusual items.
- (6) I have been energetically selling to my Police, District Council and Hospital, connections. Of course, I have a lot of so called connections, but the only trouble is when I try to locate them I find that they're no longer WITH US ANY MORE! But nevertheless quite a lot of sales!
- (7) I am very disappointed that the work in contacting "McLEANS" wherever, by President Marie & myself, have been so disappointing, but at present time I am listing names out of regional phone books of people I do know - see what comes of that?
- (8) I expect to sell enough to clear all family loans but I wish more family members would help!

A.P. McLEAN, HON. SECRETARY.

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